

THOUGHTFOCUS

ThoughtFocus Announces Its Participation at SAPPHIRE NOW® to Showcase Digital Transformation with SAP S/4HANA®

[New York, USA] — [April 24, 2017] — ThoughtFocus, an SAP partner, today announced its participation at the SAPPHIRE NOW® and ASUG Annual Conference being held May 16–18 in Orlando, Florida. ThoughtFocus will be presenting Digital Transformation strategies based on its recent experience in Manufacturing and Aerospace and Defense with SAP's S/4HANA® Enterprise Management suite.

ThoughtFocus is one of the few companies with experience in large scale greenfield implementations of S/4HANA. The company recently announced one of the first greenfield implementations of SAP S/4HANA Enterprise Management in North America by completing two successful roll-outs of SAP S/4HANA at the Parts and Bus divisions of REV Group, a \$2B specialty vehicles manufacturer.

Commenting on that roll-out, Prashanth Sharma, ThoughtFocus' Vice President, Manufacturing Solutions said,

“Our client, a leading manufacturer of specialty vehicles like Fire and Emergency, Recreational Vehicles, Buses and Industrial vehicles gave us a mandate to bring uniformity in operations while delivering transformational efficiency in 13 different business units. Our solution with a greenfield implementation of S/4HANA is delivering on that transformative change. Our client is pleased with our many program rollouts. We delivered on an exceptionally aggressive schedule while SAP S/4HANA itself continues to evolve. This is a landmark achievement in the SAP community.”

The implementation transitions all of REV's Champion bus brand's business processes from its legacy system to SAP software, including sales, production, purchasing and logistics, warehouse management, quality inspections, and finance and accounting. This transformational solution uses elements of the SAP vehicle manager application and variant configuration while leveraging standard SAP software functionality and best practices throughout the end-to-end process.

ThoughtFocus is participating at SAPPHIRE NOW to show customers how to optimize digital transformation initiatives while achieving operational goals. ThoughtFocus' capabilities in IoT, additive manufacturing and analytics target the digital transformation needs of customers in the Manufacturing and Aerospace & Defense industries.

ThoughtFocus helps clients and partners in their digital transformation journey.

- **Ecosystem Partners:** ThoughtFocus has deep experience in developing and integrating solutions with ecosystem partners and brings deep knowledge in deploying digital transformation initiatives and related technologies, including additive manufacturing and IoT.
- **Manufacturers/A&D companies:** ThoughtFocus brings domain expertise to its clients' businesses and has a deep understanding of the challenges in running manufacturing operations. ThoughtFocus helps prioritize projects to achieve the greatest impact and partners with clients throughout their digital transformation journey.

SAPPHIRE NOW and ASUG Annual Conference are the world's premier business technology event and largest SAP customer-run conference, offering attendees the opportunity to learn and network with customers, SAP executives, partners and experts across the entire SAP ecosystem.

About ThoughtFocus

[ThoughtFocus](#) is a privately held technology consulting and services company serving middle market to large enterprise clients in Manufacturing, Financial Services, Higher Education and Aerospace. Clients look to ThoughtFocus for

innovation in product/application engineering, SAP Implementations, knowledge process outsourcing, and digital transformation. The company has over 1,300 employees globally and is one of the fastest growing technology companies. ThoughtFocus is a technology partner and portfolio investment company of Blackstone, a leading private equity firm.

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For press inquiries and more information contact:

Mark Sidlauskas, Vice President, Marketing, +1 201.519.6483, mark.sidlauskas@thoughtfocus.com